

Haystack Gold

Comprehensive parts and logistics information for the U.S. Army Supply Chain



The Source

for Critical Information and Insight™

Integrating the military's logistics needs for an optimal military supply chain management system with a private sector logistics enterprise can be a challenge. Before the internet, supply chain legacy systems were designed to stand alone. Haystack is designed to help supply chain stakeholders access a centralized logistics information repository. Partnering information from Haystack with combat service support units bridges the information gap between the generating and operating forces.

Warfare operations continue to change as technologies and warfare strategies continue to evolve. All stakeholders can now visit logistics information repositories such as the Federal Logistics Information System to find standardized naming, numbering, and coding conventions for items of supply. These system-wide databases are in place in Haystack Gold and can be globally accessed. Suppliers and logisticians can ensure that one authoritative source is used for each critical logistics-related data element and that this source is known to the entire DOD community.

Haystack's automated information system uses the same codes, categories, nomenclature and numbering system as the communities it supports, providing consistency and reliability for the critical sharing and interoperability of databases.

IHS Haystack Gold contains information on millions of items in the U.S. Federal Supply Catalog and U.S. Navy, Army, Air Force, Marine Corps, Coast Guard and related databases. Its superior search engine enables users to search by a wide range of individual or combined criteria. Army Databases in Haystack Gold are cross-referenced and indexed for quick access to all the information you need to research parts, identify suppliers and contacts, or compare procurement history.





Haystack has 360° Global Interconnected Readiness

**Acquisition/Purchasing:
Advanced Planning and Scheduling**

- Take full advantage of strategic sourcing and on-demand forecasting information to collaborate on plans.
- Optimize negotiating power with historical price information and locate alternate sources during supply chain constraints.

Leverage buying power with information on suppliers and products purchased via consolidated award history data.

**Maintenance and Repair and Operations (MRO):
Facilities management**

- Support a lean Army supply chain with predictive maintenance, and proactively monitor maintenance costs, equipment history, reliability data, and scrap sales
- Support Foreign Military Sales (FMS) and maintain older equipment by accessing obsolete part numbers and National Stock Numbers (NSNs) to locate alternate sources.
- Accurately utilize part and supplier information while searching with incomplete data.

**Engineering/Planning:
Product Life Cycle Management**

- Shape the future of system designs, components, and test and quality assurance processes for the Army and the U.S. Department of Defense (DoD).

- Improve product development cycle time, eliminate incorrect NSN requisitioning, and avoid part duplication.
- Meet and integrate engineering design requirements and identify new sources with the ability to search by the technical characteristics of parts.
- Make informed decisions with a life-cycle view of assets from repair history, cost, and engineering changes in relationship to other assets.

**Marketing/Sales:
Customer Relationship Management (CRM) and Order Management (OM):**

- Employ business intelligence, uncover new prospects, track material requests and order fulfillment processes on more than 135,000 companies currently selling to the U.S. Government.
- Provide dynamic CRM and OM command and control; research the specifics of DoD Request for Quote/ Proposal information, monitor competitor activities, and track pricing trends.

Haystack Gold Helps Build and Operate Information Driven Value Chains:

- Distribution and transportation control of material that includes cycle counting, storage, shipping, and tracking.
- Decision process via a support tool that uses integrated information across process and functional areas.
- Quality control support via industry best practices in data collection, transaction traceability reporting and trend analysis.
- Development of budget proposals, monitoring of expenditures, assess variances, and the development of revised budgets.



For more information on IHS Inc.:
 Worldwide +1 303 397 2896
 USA/Canada 800 716 3447
 Web: www.ihs.com